

## PULSE OF THE INDUSTRY - Q2 2022

### 1. Introduction and Company Information

**We appreciate you taking the time to complete the following Pulse of the Industry survey. The survey should take 5-10 minutes to complete. Questions are based with Q2 2022 as the base timeframe.**

**All of the information gathered is confidential and will be rolled up with other survey participants. No data or information will be attributed to any one company.**

**If you have any questions, please reach out to Todd Bukowski (todd@ptisglobal.com)**

**We ask that you please complete this survey by Thursday, August 11.**

**Thank you for your participation on this important industry initiative.**

\* 1. Please add a **key contact** for any survey follow up.

**Name**

**Company**

**Email Address**

**Phone Number**

2. Please select your company category, based on annual U.S. sales.

- Small (<\$25 million)
- Medium (\$25-\$100 million)
- Large (\$100-\$300 million)
- Very Large (>\$300 million)

\* 3. **Net Sales** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Net Sales (Q2 2022) compared to:**

Comments on Net Sales Change (optional)

\* 4. **Output/Volume** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Output/Volume** (Q2 2022) compared to:

Comments on Output/Volume Change (optional)

\* 5. **Total Inventory** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Total Inventory** (Q2 2022) compared to:

Comments on Total Inventory Change (optional)

\* 6. **Capital Expenditure** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Capital Expenditure** (Q2 2022) compared to:

Comments on Capital Expenditure Change (optional)

\* 7. **Profitability (EBIT)** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Profitability (EBIT)** (Q2 2022) compared to:

Comments on Profitability (EBIT) Change (optional)

\* 8. **Capital Utilization (24 hrs/7 days)** levels for **2nd quarter 2022** compared to:

**Q1 2022**

**Q2 2021**

**Capital Utilization** (Q2 2022) compared to:

Comments on Capital Utilization Change (optional)

\* 9. Expectations for the **third quarter 2022 Net Sales compared to Q2 2022.**

- Lower
- About the same
- Higher

Comments (optional)

\* 10. Expectations for the **third quarter 2022 Volume/Output compared to Q2 2022.**

- Lower
- About the same
- Higher

Comments (optional)

\* 11. **Are you ready to submit your company's survey?**

If you select 'Yes', and hit the 'Done' button your data will be submitted and the survey will be complete.

- Yes
- No